

MAJOR-CATEGORY Pivot

Catalog	(All)
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	Total Units	Extended Retail	Landed Cost
Apparel	115,783	\$ 5,947,065	\$ 2,033,602
Home Decor	99,611	\$ 3,644,209	\$ 1,075,670
BOOKS	230,349	\$ 1,997,789	\$ 508,392
Recreation/Fun	50,018	\$ 1,556,831	\$ 617,151
TableTop	56,999	\$ 1,409,910	\$ 402,619
Seasonal	50,285	\$ 1,299,455	\$ 405,586
Fashion Accessories	29,753	\$ 1,215,700	\$ 402,434
Outdoor	33,393	\$ 1,166,819	\$ 337,003
Tee/Sweatshirts	42,156	\$ 921,284	\$ 225,736
Kitchen	36,147	\$ 826,223	\$ 287,806
SP - Mobility	19,026	\$ 783,874	\$ 216,250
Media	19,541	\$ 781,744	\$ 322,890
Media *	29,793	\$ 675,181	\$ 291,123
ASOTV	18,476	\$ 531,479	\$ 190,034
Jewelry	11,581	\$ 526,332	\$ 156,652
Footwear	8,830	\$ 520,419	\$ 220,569
Office	27,407	\$ 424,683	\$ 142,982
Pets	6,737	\$ 355,356	\$ 123,685
SP - Medical Support Hosiery & Socks	15,416	\$ 279,274	\$ 99,127
Automotive	6,367	\$ 216,442	\$ 93,221
Bathroom	9,209	\$ 190,800	\$ 58,273
SP - Incontinence	6,377	\$ 184,979	\$ 65,346
SP - General Health	10,357	\$ 175,647	\$ 58,378
SP - Pain Management	6,737	\$ 157,483	\$ 50,847
Electronics	1,457	\$ 152,938	\$ 66,278
BB Nonfiction	5,809	\$ 127,936	\$ 51,101
BB Fiction	4,879	\$ 98,387	\$ 39,056
Bedding	3,045	\$ 79,816	\$ 25,370
Remainder Book	4,411	\$ 43,016	\$ 10,180
Special Services	8,115	\$ 38,776	\$ 5,872
New Non-Book	2,713	\$ 38,057	\$ 10,647
BB Kids	1,662	\$ 29,853	\$ 12,353
BB Seasonal	900	\$ 18,170	\$ 7,228
SP - Nutrition Weight Loss & Fitness	281	\$ 13,760	\$ 5,680
Tools	67	\$ 1,674	\$ 586
Remainder Non-Book	39	\$ 672	\$ 235
Marked Remainder Book	11	\$ 66	\$ 15
	1	\$ 16	\$ 1
Grand Total	973,738	\$ 26,432,115	\$ 8,619,977